

Name _____

Director _____

Month _____

Email to Allison each Monday by Noon - allison@allisonsallstars.com



Focus on Income Producing Activities!

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
---	---	---	---	---	---	---	---	---	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----

Count each as 1 IPA

Fill in each activity completed each day

Class (3+ attending \$100+)																																								
\$100 Outside Sales																																								
5 New Contacts																																								
Interview with Director																																								
Guest/Model to Event																																								
Choices CD out/followed up																																								
New Team Member																																								
Subtotal																																								

Count each as 1/2 IPA

Facial (\$50 or more)																																									
New Booking (class)																																									
Basic Set Sold																																									
Subtotal																																									

Total IPAs For The Day																																								
-------------------------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Total IPAs For The Week	Week 1							Week 2							Week 3							Week 4																

5 IPAs Per Week (1 Skin Care Class Required) = Part Time Pay

10 IPAs Per Week (2 Skin Care Classes Required) = Full Time Pay

15 IPAs Per Week (3 Skin Care Classes Required) = DRIVING FREE!

20 IPAs Per Week (3 or MORE SCSs Required) = DIRECTOR!